

## “Negotiation of Meaning” means ...

*“The process by which we experience the world and our engagement in it as meaningful.”*

*“Whether we are talking, acting, thinking, solving problems ... we are concerned with meanings.”*

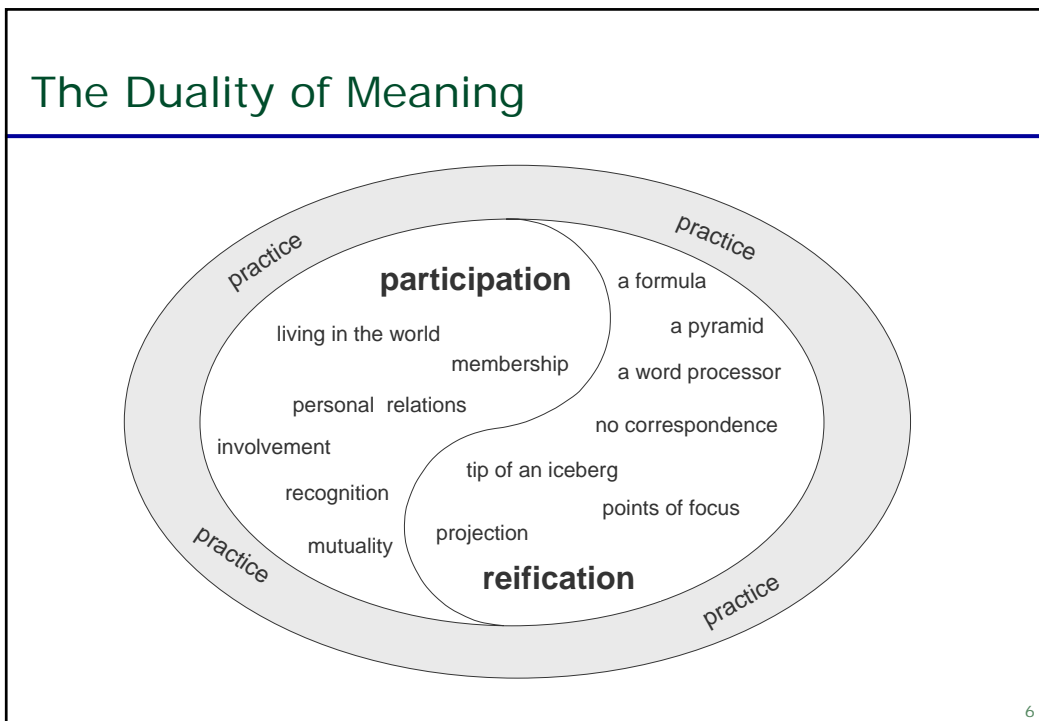
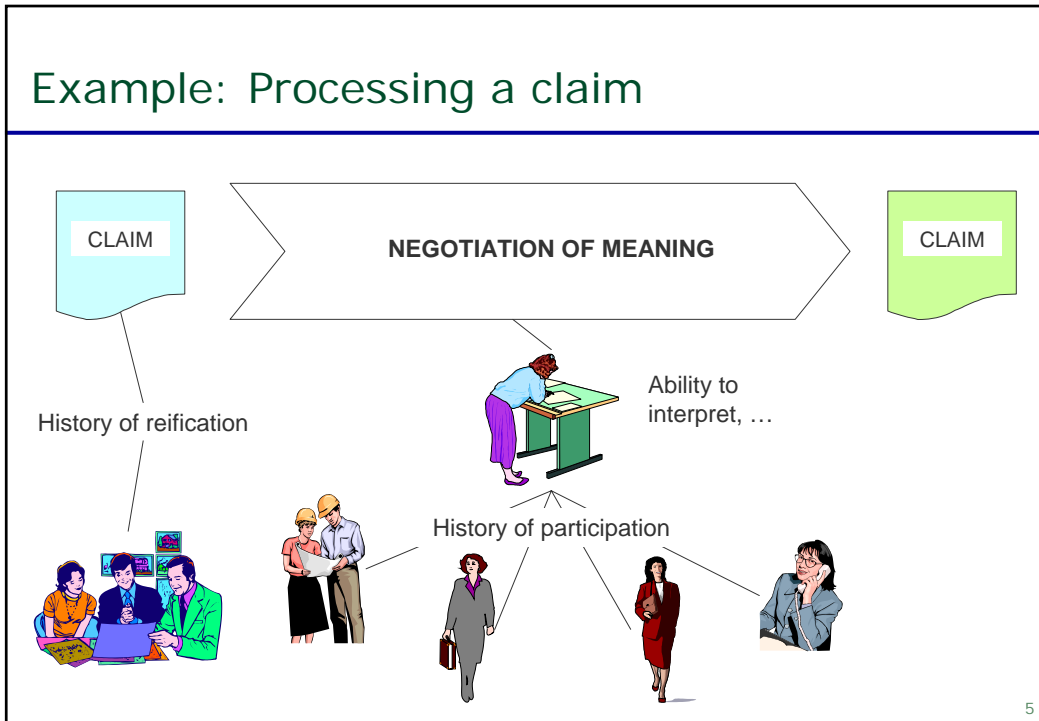
*“Human engagement in the world is first and foremost a process of negotiating meaning.”*

3

## “Negotiation” means ...

- Reaching an agreement
- An accomplishment that requires attention and readjustment
- A historical and dynamic process
- Continuous interaction, gradual achievement
- Give-and-take
- The world does not impose meanings on us
- We do not make meanings independently of the world

4



## “Participation” & “Reification” mean ...

The term “participation” describes

*the social experience of living in the world in terms of membership in social communities and active involvement in social enterprises.*

The concept of “reification” refers to

*the process of giving form to our experience by producing objects that congeal this experience into ‘thingness’.*

7

## Duality of Participation & Reification

Require and enable each other (no opposition)

Intensity not linked (no spectrum)

Imply each other (no substitution)

Transform their relation (no translation)

Describe an interplay (no classification)

8